

Problems of *Post-Communism*

Advertising Contact: Barbara Ladd
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SIZE, COST, AND MECHANICAL REQUIREMENTS

Trim size: 8.5" x 11" — no bleed.

| Space | General Rates | | | Publisher's Rates | | |
|---------------------------------|---------------|-------|-------|-------------------|-------|-------|
| | 1x | 3x | 6x | 1x | 3x | 6x |
| Full page (b/w) 7" x 10" | \$750 | \$675 | \$635 | \$500 | \$450 | \$425 |
| 1/2-p. vert (b/w) 3.33" x 9.25" | 400 | 360 | 340 | 300 | 270 | 255 |
| 1/2-p. horiz (b/w) 7" x 4.25" | 400 | 360 | 340 | 300 | 270 | 255 |
| 1/4 page (b/w) 3.33" x 4.6" | 225 | 200 | 190 | 200 | 180 | 170 |
| Inside covers (b/w) 7" x 10" | 950 | 864 | 786 | 700 | 637 | 579 |
| Outside back (2color*) 7" x 10" | 950 | 864 | 786 | 700 | 637 | 579 |

* Second color: PMS 349c green

To avoid any last minute delays in production, please ask your design department to follow the specs closely —

Black and white only (back cover exception noted above*). Artwork should be high resolution, (line drawing and type 600 dpi minimum; photos 300 dpi), press optimized pdfs, converted to grayscale and distilled with fonts embedded. No true type fonts. Exclude crop marks. Pages must be printed to file at 100%, to the correct orientation, using the dimensions of the journal page (8.5" x 11"), with ad image measurements matching the final print area.

Files may be emailed to: bladd@mesharpe.com or sent on a CD to: B. Ladd, Advertising Manager, M. E. Sharpe Inc., 80 Business Park Drive, Armonk, NY 10504.

CLOSING DATES

January/February — space reservation: 11/15; material: 11/21
March/April — space reservation: 1/15; material: 1/21
May/June — space reservation: 3/15; material: 3/21
July/August — space reservation: 5/15; material: 5/21
September/October — space reservation: 7/15; material: 7/23
November/December — space reservation: 9/15; material: 9/21

COPY AND CONTRACT REGULATIONS

Advertising is subject to approval of the publisher. Advertiser and advertising agency assume liability for ad content and for any claims arising.

COMMISSIONS, DISCOUNTS, FEES

Standard 15% commission to recognized agencies is computed on space and position. *First-time advertisers must prepay.* Payment should be made by check or money order in U.S. funds drawn on a U.S. bank, or with any of these major credit cards: American Express, MasterCard, and Visa.

For more information about this journal visit: www.mesharpe.com — click on "journals" — select **Problems of Post-Communism**.